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Major Vendors: Bob Cat, Ryan, Little Wonder, Classen, Mantis, Encore, Red Max, Greenworks, Tecumseh, Rotary, Worldlawn, Columbia

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Major Vendors: Ferris, Big Dog, SnowEx, TurfEx, Fraden, Ground Logic, Stinger

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Major Vendors: Hustler Turf Equipment, Big Dog Mowers

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Major Vendor: Stihl

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Major Vendors: Kohler, Oregon,
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Husqvarna, TTI, Generac

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Major Vendors: Kohler, MTD,
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Parts, Hydro-Gear, Peerless, Tanaka,
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Grass Catchers, Carlisle, Troy-Bilt, BCS,
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Carlisle, Champion, Dewalt, DR Power,
FNA, Generac, General Transmission,
Husqvarna Outdoor Power, Hydro-Gear,
ITW Brands, Jonsered, Karcher, Kohler,
MTD, NGK, Oregon, Poulan Pro,
Simpson, Sunrise Global, SpeeCo, Troy
Bilt, TRU Fuel, Tuff Torq, Walbro, Zama

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Brown, Ryan, Meyer, EZ Trench, Classen,
MHP Grills, Prizelawn, Rhino, Spyker,
Carlton

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Grass Gobbler, Velke, SnoWay,
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Vortexx, Silverstone

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Major Vendors: Walker Mowers,
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Bearcat

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Blue Bird, SnowEx

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Power, EHP/Husqvarna, Generac, Hydro-
Gear, Kohler, MTD, MackKissic, Michelin,
Subaru, Tecumseh, Troy Bilt, TruFuel, VP
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Peerless, Greenworks, Ambrogio, Efco,
Rhino, Power Pro, Velke, Grass Gobbler,
Agri-Fab, Ohio Steel, Tuff Top, Prizelawn,
Jungle Jim's, Accelerator Hayes, Noram,
Comet, NGK, Champion, Flambeau, Pix,
Opti, VP Fuel, Kisol

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Little Wonder/Mantis/Classen/Ryan,
SnowWay, Vortexx, Wright, Trynex/SnowEx

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Grass Gobbler, Laclede, Champion &
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RBG Grinders, Tillotson, Velke, Walbro,
Zama, Ohio Steel

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Major Vendors: Scag, Velke

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Major Vendors: Kohler, Oregon

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Major Vendors: Oregon, Maruyama,
Encore, MTD, Schiller Grounds Care,
EMAK, Comet-USA, Yamaha, Jacto,
Rhino Tool, PumpTEC, Portable Winch

STIHL SOUTHWEST, INC.

2730 S River Creek Drive
Malvern, AR 72104
Mailing Address: PO Box 518
Malvern, AR 72104
Tel: 501.332.2788 Fax: 501.337.4393
Website: www.stihlsw.com

Susan Brittain, President
susanb@stihlsw.com
Bruce Brittain, CFO
bruceb@stihlsw.com
Adam Hanks, Manager-Sales & Technical
adamh@stihlsw.com

Major Vendor: Stihl

SUPERIOR IMPLEMENT & SUPPLY CO.

3590 St. Rt. 571 W
Greenville, OH 45331
Mailing Address: PO Box 470
Greenville, OH 45331
Tel: 937.548.2171 Fax: 937.548.1694
Website: www.sisco-inc.com

Ben Overholser, President
ben@sisco-inc.com
Josh Overholser, Vice President
josh@sisco-inc.com
Gail Overholser, Secretary/Treasurer
gail@sisco-inc.com

Major Vendor: Grasshopper

TIDEWATER POWER EQUIPMENT, INC.

3760 E. Virginia Beach Blvd, Suite A
Norfolk, VA 23502
Tel: 757.464.1755 Fax: 757.464.2054
tpeinfo@tpeco.com
Website: www.tpeco.com

Todd Winstead, President
twinstead@tpeco.com
Nathan Hatcher, VP Sales
nhatcher@tpeco.com

Branch:

7206 Cessna Drive
Greensboro, NC 27409
Ann Vaughn, Manager

Major Vendors: Belle, BigDog Mowers, Ecolawn, Honda Engines, Honda Power Equipment, Hustler Turf Equipment, E-Z Trench, Bluebird, Jacto, Prizelawn

TOP EQUIPMENT

111 Halmar Cove
Georgetown, TX 78628
Tel: 512.863.2998 Fax: 512.863.8050
Website: www.topequipment.net

Tim Elliott, President
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Kim Chapman, AR Comptroller
kimchapman@topequipment.net
Dennis Elliott, General Manager
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John Garay, Sales Manager
johngaray@topequipment.net
Greg Edgerton, Sales Manager
grededgerton@topequipment.net
Al Herron, Service Manager
albertherron@topequipment.net

Major Vendors: Echo, Scag, Shindaiwa, Billy Goat

MANUFACTURER MEMBERS

AMERICAN HONDA MOTOR CO., INC.

4900 Marconi Drive
Alpharetta, GA 30005
Tel: 678.339.2600 Fax: 678.339.2503
honda_engines@ahm.honda.com
Website: www.engines.honda.com

Daniel Sherlock, AVP Engine & Export Group
daniel_sherlock@ahm.honda.com
Troy McCall, National Sales Manager
troy_mccall@ahm.honda.com

Products/Services: Enhancing the value and reliability of Power Equipment, American Honda Engine markets and supports high quality, dependable engines through distributors and manufacturers while maintaining our commitment to the environment.

BLOUNT INTERNATIONAL, INC.

4909 SE International Way
Portland, OR 97222-4679
Tel: 503.653.8881
info@blount.com
Website: OregonProducts.com

Scott Harris, VP North America Sales
scott.harris@blount.com
Jason Landmark, President – Forestry, Lawn & Garden
jason.landmark@blount.com

Products/Services: Global manufacturer and marketer of replacement parts, equipment and accessories for the forestry, lawn & garden; farm, ranch and agriculture; and concrete cutting and finishing markets. Blount is the market leader in manufacturing saw chains and guide bars for chain saws under the brands Oregon and Carlton. Blount sells high-quality, innovative products in more than 115 countries through an extensive global distribution network.

BLUEBIRD TURF PRODUCTS

68 South Squirrel Road
Auburn Hills, MI 48326
Tel: 248.243.5600 Fax: 248.243.5650
Website: www.bluebirdturf.com

Mike Evans, President
mike.evans@bluebirdturf.com
Chris Durig, VP of Sales
chris.durig@bluebirdturf.com

Products/Services: Aerators, Bed Edger, Power Rakes/Seeders, Sod Cutters, Stump Grinders, Chipper, Log Splitter, Wheeled Blower, Brush Cutter & Hover Mowers, & 125V Lithium-Ion battery powered products.

BRIGGS & STRATTON CORPORATION

12301 W. Wirth Street
Wauwatosa, WI 53222
Tel: 414.803.0481
Website: www.vanguardpower.com

Bill Schaut, Sales Manager
schaut.billy@basco.com

Products/Services: Application experts and world's largest producer of gasoline engines for outdoor power equipment and innovative power solutions, including commercial battery packs. Vanguard includes single-cylinder horizontal engines from 5.5 to 14 gross horsepower, Vanguard Small Block V-Twin horizontal and vertical engines from 13 to 23 gross horsepower, Vanguard 810 V-Twin vertical engines from 24 to 28 gross horsepower, and the Vanguard V-Twin Big Block engines in vertical & horizontal configurations from 25 to 40 gross horsepower. Vanguard power solutions help professionals maximize productivity by reducing downtime and increasing efficiency through practical innovations, such as Oil Guard™, TransportGuard®, and electronic fuel injection (EFI), and electronic throttle control (ETC).

COUNTRY CLIPPER

613 W English Street
Corydon, IA 50060
Mailing Address: 614 W English
Corydon, IA 50060
Tel: 800.344.8237 Fax: 641.872.1593
countryclipper@countryclipper.com
Website: www.countryclipper.com

Blaine Fields, National Sales Manager
bfields@countryclipper.com
Rob Hilton, Product Support Manager
robhilton@countryclipper.com

Products/Services: Division of Shivers Manufacturing, Country Clipper designs and manufactures zero-turn mowers for residential and commercial markets. Durable, dependable mowers with innovative features for easy use, maintenance and performance.

ECHO INC.

400 Oakwood Road
Lake Zurich, IL 60047
Tel: 847.540.8400 Fax: 847.540.9670
Website: www.echo-usa.com

Erik Memmo, Vice President of Sales
erik_memmo@echo-usa.com
Kenn Ahrens, National Sales Mgr, NA
kenn_ahrens@echo-usa.com

Products/Services: Echo, Shindaiwa

EXCEL INDUSTRIES

200 S Ridge Road
Hesston, KS 67062
Tel: 620.327.4911 Fax: 620.327.4654
Website: www.excelii.com

Joe Wright, President/CEO
joe.wright@excelii.com
Adam Mullet, VP Sales & New Products
adam.mullet@excelii.com

Products/Services: We manufacture and sell Hustler Turf Equipment and BigDog Mowers.

FIRMAN POWER EQUIPMENT

8716 W. Ludlow Dr. #6
Peoria, AZ 85381
Tel: 602.999.1829, 1.844.FIRMAN1
Website: www.firmanpowerequipment.com

Greg Montgomery, CEO
greg@firmanpowerequipment.com
Chad Steinhoff, Sales Director
chad@firmanpowerequipment.com

Products/Services: FIRMAN Power Equipment is laser focused on Performance, Innovation, Value & Service and has set new standards of excellence in portable generators, whether it be open-frames, multi-fuels, inverters or a mix of all.

GENERAC POWER SYSTEMS, INC.

S45W19290 Hwy 59
Waukesha, WI 53189
Tel: 262.544.4811
Website: www.generac.com

Matt Donohue, VP of Sales-Chore
Products Group
Matt.donohue@generac.com

Products/Services: DR Power Equipment, Generac Power Products, Mean Green Mowers

GREENWORKS COMMERCIAL

500 South Main Street, Suite 450
Mooresville, NC 28115
Tel: 704.660.2875
www.greenworkscommercial.com

Anthony Marchese
tmarchese@greenworkstools.com
Sam Orlando
sorlando@greenworkstools.com

Product/Services: Battery-powered outdoor power tools for landscaping professionals. An innovative, best-in-class 82-volt battery platform powers multiple tool systems, delivering the power and performance of comparable gas-powered tools without the mess, fumes and noise.

HUSQVARNA GROUP

9335 Harris Corners Parkway, Suite 500
Charlotte, NC 28269
Tel: 704.597.5000 Fax: 704.597.8802
Website: www.husqvarna.com

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Brandon Dewosky, Distributor Sales Mgr
brandon.dewosky@husqvarnagroup.com
Kevin Hall, Mgr-US Distributor Channel
kevin.hall@husqvarnagroup.com

Products/Services: OPE Manufacturer

KOHLER COMPANY

444 Highland Drive, MS 102
Kohler, WI 53044
Tel: 920.457.4441 Fax: 920.453.5848
Website: www.kohlerengines.com

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vincenzo.perrone@kohler.com
Craig Magalen, VP Sales & LA, Engines
craig.magalen@kohler.com
Chris Rector, Director of Aftermarket
Service and Support
chris.rector@kohler.com

Products/Services: Engines

KONGSBERG AUTOMOTIVE

300 South Cochran Street
Willis, TX 77378
Tel: 936.856.8838
Website: www.ka-group.com

Robert Pigg, Co-CEO & Senior VP
Off Highway
robert.pigg@ka-group.com

Products/Services: OEM and aftermarket supplier of specialized, engineered products such as mechanical and electro-mechanical controls (e.g. choke, throttle, brake, deck lift), electronic displays, steering assemblies, and more.

MARUYAMA U.S., INC.

4770 Mercantile Drive
Fort Worth, TX 76137
Tel: 940.383.7400 Fax: 940.383.7466
info@maruyama-us.com
Website: www.maruyama-us.com

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uchiyama@maruyama-us.com
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mgalvan@maruyama-us.co
Scott Davis, Warranty & Service Manager
sdavis@maruyama-us.com
Laura Wilson, Distributor of Sales Mgr
lwilson@maruyama-us.com

Products/Services: Handheld power equipment, pump & agricultural spray equipment, pest pump & spray equipment.

MEYER PRODUCTS, LLC

18513 Euclid Avenue
Cleveland, OH 44112
Tel: 216.486.1313 Fax: 216.486.1321
Website: www.meyerproducts.com

Mike Judson, General Manager
mike.judson@aebi-schmidt.com

Greg Blankenheim, Director of Sales
greg.blankenheim@aebi-schmidt.com

Products/Services: Snow & ice control equipment for both on and off-road vehicles.

MTD CONSUMER PRODUCTS, INC.

5903 Grafton Road
Valley City, OH 44280
Mailing Address: PO Box 368023
Cleveland, OH 44136
Tel: 330.225.2600
Website: www.mtdproducts.com

Brandon Dennis, VP & General Manager,
Post-Sale Support
bdennis@mtproducts.com
Brad Bechtel, VP Market Development,
Post-sale Support
brad.becht@mtproducts.com

Products/Services: A world-wide leader in designing and building durable, easy to use outdoor power equipment, parts and accessories. Our family of brands features many award-winning products.

PECO

10 Walden Drive
Arden, NC 28704
Tel: 828.684.1234 Fax: 828.684.0858
peco@lawnvac.com
Website: www.lawnvac.com

Peter Cook, President
peter.cook@lawnvac.com

Products/Services: PECO manufactures a broad line of grass and leaf collection systems for ZTR mowers, garden and compact tractors, as well as brush cutters and attachments.

SCAG POWER EQUIPMENT

1000 Metalcraft Drive
Mayville, WI 53050
Tel: 920.644.8100 Fax: 920.644.0111
Website: www.scag.com

Chris Frame, President
cframe@scag.com
Dennis Opalacz, Director of Sales
dopalacz@scag.com

Products/Services: Commercial and residential lawn mowers, truck loaders, debris blowers, spreaders/spayers and accessories

SCHILLER GROUNDS CARE

1028 Street Road
Southampton, PA 18966
Mailing Address: PO Box 38
Southampton, PA 18966
Tel: 215.357.5110 Fax: 215.364.2852

Claude Corcos, Senior Vice President
ccorcos@schillergc.com
Gina Putnam, Director, Sales & Marketing
gputnam@schillergc.com
Tom Schwarz, Director, Finance
tschwarz@schillergc.com

Products/Services: Outdoor Power Equipment: Little Wonder, Mantis, Classen

SLOPE CARE dba SPIDER MOWER USA

207 N Goldenrod Rd, Ste 400
Orlando, FL 32807
Tel: 407.504.9936
Website: www.spidermowerusa.com

Stephen Tews, Operations/Sales Director
Christine Moore, Operations Manager
spidersales@slopecare.com

Products/Services: Kawasaki Mowers, Spider Mowers, Honda Engines

SNOWEX-A DIV. OF DOUGLAS DYNAMICS

531 Ajax Drive
Madison Heights, MI 48071
Tel: 844.234.2538 Fax: 248.586.3501
Website: www.snowexproducts.com

Tracey Fischer-Gaetz, NA Sales Manager
tracey.fischer-gaetz@trynexfactory.com

Products/Services: SnowEx – snow and ice control products that include sand/salt spreaders, liquid applicators and snowplows.

WALKER MANUFACTURING

5925 East Harmony Road
Fort Collins, CO 80528
Tel: 800.279.8537 Fax: 970.221.5619
Website: www.walker.com

Ryan Walker, President
Ted Walker, Vice President-Engineering
Bob Walker, Chairman
Dean Walker, Executive VP/Vice Chairman
Bob Clancy, Sales Manager
bobc@walker.com
Tim Cromley, Marketing Manager
timc@walker.com

Products/Services: Walker Mowers

WORLDLAWN POWER EQUIPMENT

401 Commerce Street
Beatrice, NE 68310
Mailing Address: PO Box 888
Beatrice, NE 68310
Tel: 800.267.4255 Fax: 402.223.4103
Website: www.worldlawn.com

Yu Wang, President
yu.wang@worldlawn.com
Nathan Antons, National Sales Manager
nathan.antons@worldlawn.com

Products/Services: Manufacturer of residential & commercial turf products.

WRIGHT MANUFACTURING, INC.

4600 Wedgewood Blvd, Ste X
Frederick, MD 21703
Tel: 301.360.9810
Website: www.wrightmfg.com

Ed Wright, CEO
edw@wrightmfg.com
John Foran, President
johnf@wrightmfg.com

Products/Services: Manufacturer of Commercial Mowers, Grass Gobbler Catchers and Velke Sulkies.

AFFILIATE MEMBERS

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Tel: 414.973.4300 Fax: 414.973.4600
marketing@arinet.com
Website: www.arinet.com

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Brian.Rhode@arinet.com

Kristen Speed, Director of Marketing
Kristen.Speed@LeadVenture.com
Tony Zane, Sales Manager – OPE Sales
Tony.Zane@arinet.com
John Schuldt, Marketing Coordinator
John.Schuldt@arinet.com

Products/Services: Electronic Part Catalogs, Lead Generation, Lead Management, Websites, eCommerce, Digital Marketing Services

EQUIPMENT & ENGINE TRAINING COUNCIL (EETC)

344 Oak Grove Road
Kings Mountain, NC 28086
Tel: 888.406.1810 Fax: 803.250.3632
Website: www.eetc.org

Erik Sides, Executive Director
eetc@eetc.org
Rainy Greene, Certification Test Administrator
cert@eetc.org
Gabe Carson, Instructional Designer
learn@eetc.org

Products/Services: Technician Certification, School Accreditation, Training & Education

OUTDOOR POWER EQUIPMENT INSTITUTE (OPEI)

1605 King Street
Alexandria, VA 22314
Tel: 703.549.7600 Fax: 703.549.7604
Website: www.opei.org

Kris Kiser, President & CEO
kkiser@opei.org
Marla Popkin, Director of Meetings
mpopkin@opei.org

Products/Services: OPE Trade Association

OWNER RESOURCE GROUP

221 W 6th Street, Suite 2000
Austin, TX 78701
Tel: 512.505.4180
Website: www.orgroup.com

Mandy Patterson, Vice President
mpatterson@orgroup.com

Products/Services: Private investment firm looking to partner with businesses and help them grow.

SHEFFIELD FINANCIAL, Division. of Truist Bank,

150 South Stratford Road
Winston-Salem, NC 27104
Mailing Address: PO Box 25127
Winston Salem, NC 27114
Tel: 800.438.8892 Fax: 800.438.8894
Website: www.sheffieldfinancial.com

Jeff McKay, President & CEO
jmckay@sheffieldfinancial.com
Kevin Parker, SVP Chief Sales Officer
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Anne Beall, SVP-Chief Sales Strategy Officer.
anne@sheffieldfinancial.com
Bob Byrne, VP Client Development Officer
bob@sheffieldfinancial.com
Mark Souder, Client Development Officer
msouder@sheffieldfinancial.com
Tabitha Essex, AVP-Sales Support
tessex@sheffieldfinancial.com

Products/Services: Outdoor Power Equipment, Utility Vehicle and Trailer Retail Financing for Consumers, Homeowners and Small Business Owners

SYNCHRONY

380 St. Peter Street, Floor 11
Saint Paul, MN 55102
Tel: 877.856.8733 Fax: 866.315.9277
Website: www.syf.com

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Jesse Krell, VP OPE
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Keith Mait, GM/SVP OPE
keith.mart@syf.com
Eric Mwangi, AVP Marketing
eric.mwangi@syf.com

Products/Services: Synchrony offers revolving and installment retail financing for residential buyers, landscape professionals and business entities.

TCF INVENTORY FINANCE

1475 E Woodfield Road, #1100
Schaumburg, IL 60173
Tel: 847.330.5275 Fax: 877.329.8237
Website: www.tcfif.com

Tom Sorrentino, Sr. VP General Manager
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Cassie Hopkins, Sr. VP General Manager
chopkins@tcfif.com

Products/Services: Inventory Finance

TD RETAIL CARD SERVICES

1000 MacArthur Boulevard
Mahwah, NJ 07430
Tel: 201.818.4000
Website:
www.tdpartnershipprograms.com

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Mike Lupo, Vice President
michael.lupo@td.com
Craig McGuinness, Vice President
craig.mcguinness@td.com
Rory Campbell, AE Support
rory.campbell@td.com

Products/Services: Consumer and
Commercial Retail Financing

TRUE RADIUS MARKETING

1030 Doris Road
Auburn Hills, MI 48326
Tel: 844.746.2970
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Emily Braver, Marketing Agent
emilyb@trueradiusmarketing.com
Jon Bennett, National Sales Agent
jonb@trueradiusmarketing.com

Products/Services: Focused on OPE
digital marketing since 2010, TRM is
leading strategic alignment between
Dealers, Distributors and Manufacturers to
maximize ROI. Executed programs for
over 2,200 independent OPE dealers. Our
products range from flexible websites
designed to represent every dealer's
unique business needs, to custom digital
advertising packages that scale to fit most
coop reimbursement guidelines.

We make it EASY for all parties to engage
which leads to more local digital message
share, fast.

WELLS FARGO COMMERCIAL DISTRIBUTION FINANCE

10 South Wacker Drive, 31st Floor
Chicago, IL 60606
Tel: 800.451.5944
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Jeff Schimmel, National Account Manager
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Dan Walker, National Account Manager
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David S. Wilson, Sales Leader
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Products/Services: Inventory Finance

GEOGRAPHICAL AND BRANCH OFFICES

Arizona

FIRMAN Power Equipment

Arkansas

Carswell/OEI
Stihl Southwest, Inc.

California

Pace, Inc.

Colorado

LL Johnson Distributing Co.
Walker Manufacturing

Connecticut

EDM Distributing

Florida

Cooks Power Equipment Distributor
Florida Outdoor Equipment, Inc.
Gardner, Inc.
Pace, Inc.
Roberts Supply, Inc.
Slope Care dba Spider Mower USA

Georgia

American Honda Motor Company, Inc.
Blalock Machinery & Equipment Co., Inc.
Lee Outdoor Power, LLC

Idaho

Coates Landscape Supply

Illinois

Echo, Inc.
Golden Eagle Distributing Corp.
PACE, Inc.
TCF Inventory Finance
Wells Fargo Commercial Distribution Finance

Indiana

Midwest Equipment & Supply Co. Inc.

Iowa

Country Clipper

Kansas

Excel Industries
Medart Engine

Louisiana

Smiths South-Central Sales LLC

Maryland

Wright Manufacturing, Inc.

Massachusetts

Gardner-Connell, LLC

Michigan

Bluebird Turf Products
Menominee Industrial Supply
PACE, Inc.
Power Equipment Distributors
SnowEx-A Division of Douglas Dynamics
True Radius Marketing

Minnesota

ARI Network Services, Inc.
Medart Engines
Synchrony

Mississippi

Medart Engine

Missouri

Crader Distributing Company
Medart Engine
Oscar Wilson Engines & Parts, Inc.

Nebraska

Worldawn Power Equipment Inc.

New Jersey

KPM Exceptional Distributors, Inc.
TD Retail Card Services

New York

Precision Work Inc.

North Carolina

Carswell Distributing Co.
Equipment & Engine Training Council (EETC)
Gardner-Greensboro
Greenworks Commercial
Husqvarna Group
Outdoor Equipment Distributors
PECO
Sheffield Financial, div of Truist Bank
Tidewater Power Equipment Co.

Ohio

Bryan Equipment Sales, Inc.
Gardner, Inc.
Hayward Distributing Company
Meyer Products, LLC
MTD Consumer Products, Inc.
Power Distributors
SISCO

Oklahoma

Smith Distributing Company

Oregon

Blount International
Power Equipment Systems
Scotsco, Inc.

Pennsylvania

Congdon Associates Dist. Company - CADCO
Lawn Equipment Parts Company
Schiller Grounds Care

Tennessee

Gardner-Greensboro
Power Tool Company

Texas

Crader Distributing Company
EWI
Kongsberg Automotive
Marr Brothers, Inc.
Maruyama U.S., Inc.
Medart Engine
Owner Resource Group
TOP Equipment

Virginia

Outdoor Power Equipment Institute (OPEI)
RBI Corporation
Tidewater Power Equipment Co.

Wisconsin

ARI Network Services, Inc.
Briggs & Stratton Corporation
Generac Power Systems, Inc.
Kohler Company
Medart Engines
Scag Power Equipment

Canada

CPT Canada Power Tech. Ltd.

OPEESA BYLAWS - Revised February 2012

Article I – Name

The name of the corporation shall be the Outdoor Power Equipment and Engine Service Association, Inc. (hereafter referred to as “the Association”). The Association represents the consolidation of the Engine Service Association, Inc. (ESA) and the Outdoor Power Equipment Distributors Association (OPEDA).

Article II – Offices

The principle office of the corporation shall be at such place as the Board of Directors may from time to time determine or the business of the Association may require.

Article III – Purpose

The purposes of the Association are to foster, promote, improve, further and enhance – through its membership – lawful high standards of efficiency and cooperation among the manufacturers, wholesaler and retailers in providing, distributing, and marketing those goods and services related to the outdoor power equipment industry. In general, to do all such lawful acts and things to formulate, determine and coordinate policies of mutual and national importance and concern for the industry.

To do any other act or thing incidental to or connected with the foregoing purposes or in advancement thereof, but not for the pecuniary profit or financial gain of its members, directors or officers.

As used in these bylaws, “outdoor power equipment” shall include OEM parts for engines used on such equipment.

Article IV – Membership

1. Membership Eligibility

- A. Regular Membership** – Regular membership in the Association shall be open to any Distributor of outdoor power equipment, OEM equipment parts or engines who meets the minimum eligibility requirements adopted by the Board of Directors.
- B. Associate Membership** – Associate membership in the Association shall be open to any manufacturer of outdoor power equipment or any firm or corporation regularly engaged in supplying products to regular members for resale by the regular members who meet the minimum eligibility requirements adopted by the Board of Directors.

Associate members shall have the privilege, by Board approval, of the floor at the open sessions of the Association. They shall be extended the facilities of the Executive Director's office, in the promotion of matters of mutual interest. Associate membership shall be without privilege to vote.

- C. Affiliate Membership** – Affiliate membership in the Association shall be open to any individual, firm or corporation regularly engaged in providing services to the retail and/or wholesale segments of the outdoor power equipment industry who meets the minimum eligibility requirements adopted by the Board of Directors.

Affiliate members shall have the privilege, by Board approval, of the floor at the open sessions of the Association. They shall be extended the facilities of the Executive Director's office, in the promotion of matters of mutual interest. Affiliate membership shall be without privilege to hold office or vote.

2. Membership Procedure

- A. Application** – Applications for membership shall be made in writing and addressed to the Association and shall state the name, place and nature of business of the applicant including its qualifications for membership. Further the applicants will agree to pay dues in accordance with the schedule as approved by the Board of Directors. Upon application, a company qualified in accordance with Article IV, paragraphs 1A, 1B or 1C shall be approved for membership by the Board of Directors and shall become a member of the Association upon subscribing to the bylaws of the Association. If an applicant is rejected by the Board of Directors, the applicants shall be furnished a copy of the Membership Eligibility Requirements and be advised in writing of such rejection and the reasons therefore and shall be given the opportunity to provide additional information to the Board of Directors.
- B. Resignations** – Resignations from membership shall be presented in writing to the Association at least 30 days prior to the expiration of the current membership term and shall not be accepted until all dues and other obligations to the Association shall be liquidated in full. Upon termination of membership, all rights, privileges and interests in and to the Association shall cease.
- C. Expulsion** – Any member may be expelled from the Association for good cause. Good cause for suspension or termination of membership shall be the failure to pay dues within 90 days of the date of invoice, gross violation of the bylaws and any rule or practice properly adopted by the Association, or failure to meet the eligibility requirements of the Association. Such suspension or expulsion shall be by a two-thirds vote of the Board of Directors; provided that a statement of the charges shall be sent to the member at least 15 days before final action is taken thereon. This statement shall be accompanied by a notice of the time and place of the meeting of the Board of Directors at which the charges shall be considered and the member shall have the opportunity to appear in person or by his representative and present any defense to such charges before action is taken thereon.
- D. Membership Non-assignable** – Membership shall reside in the name of the company and not in an individual. A membership may not be transferred by assignment or otherwise.

3. Membership Meetings

The Association shall conduct at least one membership meeting per year. Membership meetings, annual or otherwise, of the Association shall be held at a time and place as set by the Board of Directors. The Secretary shall cause to be sent to every member, in good standing, advance notice stating the time and place of such meeting. A notice may be sent by mail, fax, private delivery service or electronic mail. Except as otherwise required by law or these bylaws, members entitled to vote who are present at any membership meeting shall constitute a quorum and shall be necessary to conduct the business of the Association.

4. Action Without A Meeting

Whenever the members, Board of Directors, the Executive Committee or any committee of the Association are required or permitted to take any action by vote, such action may be taken by ballot, returned by the person entitled to vote thereon. The vote necessary to take the specified action shall be affirmative ballots returned by a majority of the members of the Board of Directors, the Executive Committee or any member of the Association by its established date of return. A ballot may be submitted by mail, fax, private delivery service or electronic mail.

5. Proxies

Every member entitled to vote at a meeting of the members or to express consent or dissent without a meeting may authorize another person or persons to act for the member by proxy. Every proxy shall be revocable for any meeting or action at the pleasure of the member executing it.

6. Membership Dues

For the purpose of equitably dividing the cost of conducting the affairs of the Association among the members thereof, dues to defray such cost shall be determined by the Board of Directors and shall be assessed in an equitable manner including payable dates as directed by the Board be assessed in an equitable manner including payable dates as directed by the Board.

Article V – Directors

1. Management of the Association

The Association shall be managed by a Board of Directors elected by the Membership. A director may hold office as an officer of the Association concurrently with his or her directorship term.

2. Election

The Board of Directors shall consist of at least nine (9) members of regular member companies in good standing, to be elected at each annual meeting of members for terms of up to three years each. No director who has served a full three-year elected term to the Board of Directors shall be eligible for reelection to the Board until he or she has remained off the Board of Directors for a period of one full year.

Two (2) members of an associate or affiliate member company in good standing shall also serve as a Director, with all the rights and responsibilities of a Director, for a term of two (2) years. The Officers, including the Immediate Past President, shall also serve as Directors.

3. Directorship Vacancies

Directorships resulting from vacancies occurring in the Board of Directors for any reason may be filled for the unexpired term by a vote of the majority of the Board of Directors then in office, although less than a quorum exists.

4. Quorum of Directors

A majority of the Board of Directors shall constitute a quorum for the transaction of business or for any specified item of business.

5. Action of the Board

Except as provided in Article V, paragraph 3, the vote of a majority of the Directors present at the time of the vote, if a quorum is present at such time, shall be the act of the Board of Directors. Each Director present shall have one vote. The Board of Directors may also act without a meeting as authorized in Article IV, Section 4 of the bylaws.

6. Notice of Meetings of the Board

Regular or called meetings of the Board of Directors may be held at such time and place as it shall from time to time determine. Special meeting of the Board of Directors shall be held upon ten days of notice to each Director. Meeting notices may be sent by mail, fax, private delivery service or electronic mail.

7. Chairman

At all meetings of the Board of Directors, the President, or in the President's absence, a Chairman chosen by the Board of Directors shall preside.

8. Appointment of Committees

The Board of Directors may create such committees, with powers and responsibilities as it may deem appropriate, and the President shall have the power, with the approval of the Board of Directors, to make appointments to such committees.

9. Executive Committee

The elected officers of the Association and the Immediate Past President shall constitute the Executive Committee which shall have and may exercise, when the Board of Directors is not in session, the powers of the Board of Directors in the management of the Association.

Article VI – Officers

1. Officers, Election, Term

The Board of Directors shall elect a President, one or more Vice Presidents, a Secretary and a

Treasurer and such other officers as it may determine, who shall have such duties, powers, and functions as hereinafter provided. The offices of Secretary and Treasurer may be held by one person. Each officer shall hold office for one year or until a successor is elected.

2. Resignation

In the event of death, resignation or the inability to act as an Officer, the Board of Directors in its discretion shall elect a successor to fill the unexpired term. Any two or more offices may be held by the same person, except the offices of President and Secretary.

3. President

The President shall be the chief executive officer of the Association and shall preside at all meetings of the members and of the Board of Directors. The President shall have the general supervision of the management of the affairs of the Association and shall see that all orders and resolutions of the Board of Directors are carried into effect.

4. Vice President

During the absence or disability of the President, the Vice President shall have all the powers and functions of the President. The Vice President shall perform such duties as the Board of Directors shall prescribe.

5. Treasurer

The Treasurer and/or Treasurer's designate shall have responsibility of all the funds and securities of the Association, and shall deposit said funds in the name of the Association in such bank or trust company as the Board of Directors may elect; the Treasurer and/or designate shall, when duly authorized by the Board of Directors, sign and execute all contracts in the name of the Association. The Treasurer and/or designate shall at all reasonable times exhibit financial books and accounts to any Director or member of the Association upon application at the office of the Association during ordinary business hours. At the end of each fiscal year, a review of the accounts of the Association will be conducted by a certified public accountant appointed by the Board of Directors and shall present such report to the Board of Directors.

6. Secretary

The Secretary or a designate shall keep the minutes of the meetings of the Board of Directors and of the members. The Secretary or a designate shall have charge of such books and papers as the Board of Directors may direct; shall attend to such correspondence as may be assigned to him or her, and perform all duties incidental to such office. The Secretary or a designate shall keep membership rolls containing the names, alphabetically arranged and addresses of all members and the date when each became a member.

7. Executive Director

The Board of Directors may employ an Association Management Company and/or Executive Director at a mutually agreed upon management fee or salary for the performance of the administrative functions of the Association. The Executive Director, by authority of the Board of Directors, may be delegated certain other responsibilities of the Treasurer and Secretary.

8. Sureties and Bonds

If required by the Board of Directors, an Officer or agent of the Association shall execute to the Association a bond in such sum and with such sureties as the Board of Directors may direct conditioned upon the faithful performance of his or her duties to the Association and including responsibility for negligence and for the accounting for all property, funds, or securities of the Association which may come into his or her hands.

Article VII – Fiscal Year

The fiscal year of the Association shall begin on October 1st.

Article VIII – Amendments

The bylaws may be amended, repealed, or new bylaws adopted, at any regular or special meeting by a vote of two-thirds of the members present and voting, or by the Board of Directors at a meeting by a vote of two-thirds of the directors present and voting, or by the Board of Directors acting without a meeting as authorized in Article IV, Section 4 of the bylaws by a vote of two-thirds of the directors voting.

Article IX – Indemnification and Insurance

Section A. The Association shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending, or completed action, suit, or proceeding, whether civil, criminal, administrative or investigative by reason of the fact that he or she is or was a representative of the Association, or is or was serving at the request of the Association as a representative of another corporation, partnership, joint venture, trust or other enterprise, against expenses (including attorney's fees), judgments, fines and amounts paid in settlement actually or reasonably incurred by him or her in connection with such action, suit or proceeding if the person acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, the best interest of the Association, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his or her conduct was unlawful. The termination of any action, suit, or proceeding by judgment, order, settlement, conviction or upon plea of nolo contendere or its equivalent, shall not of itself create a presumption that the person did not act in good faith and in a manner which he or she reasonably believed to be in, or not opposed to, the best interest of the Association, and, with respect to any criminal action or proceeding, had reasonable cause to believe that his or her conduct was unlawful.

Section B. Notwithstanding any contrary provision of the Articles of Incorporation or these bylaws, to the extent that a representative of the Association has been successful on the merits or otherwise in defense of any action, suit or proceeding referred to in Section A above or in defense of any claim, issue or matter therein, the representative shall be indemnified against expense (including attorney's fees) actually and reasonably incurred by the representative in connection therewith.

Section C. Unless ordered by a court, any indemnification under Section A above shall be made by the Association only as authorized in the specific case upon a determination that indemnification of the representative is proper in the circumstances because he or she has met the applicable standard of conduct set forth in such Section. Such determination shall be made:

- (1) By the Board of Directors by a majority vote of a quorum consisting of directors who are not parties to such action, suit or proceeding.
- (2) If such quorum is not obtainable, or, even if obtainable, a majority vote of a quorum of all of the directors or of disinterested directors (as the case may be) so directs, by independent counsel in a written opinion or;
- (3) By the members.

Section D. Expenses incurred in defending a civil or criminal action, suit or proceeding, maybe paid by the Association in advance of the final disposition of such action, suit or proceeding in the discretion of the Board of Directors in any specific case upon receipt of an undertaking by or on behalf of the representative to repay such amount unless it shall ultimately be determined that the representative is entitled to be indemnified by the Association.

Section E. The Association shall also indemnify any person against any expenses, including attorney's fees, actually and reasonably incurred by him or her in enforcing successfully any right to indemnification under this Article.

Any person who shall serve as a director, officer, employee or agent of the Association, or is or was serving at the request of the Association as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, shall be deemed to do

so with knowledge of an in reliance upon the rights of indemnification provided in this Article.

Section F. The Indemnification provided in the Article shall not be deemed exclusive of any other rights to which a person seeking indemnification may be entitled under any agreement, vote of members or disinterested directors or otherwise, both as to action in his or her official capacity and as to action in another capacity while holding such office, and shall continue as to a person who has ceased to be a representative and shall inure to the benefits of the heirs and personal representative of such persons.

Section G. Any indemnification under this Article by the Association shall not apply to expenses or liability incurred by such individuals which are covered by insurance.

Section H. The Association shall have purchase and maintain insurance on behalf of any person who is or was a director, officer, volunteer, employee or agent of the Association, or is or was serving at the request of the Association as a director, officer, volunteer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise against any liability asserted against the person and incurred by him or her in any such capacity, or arising out of his or her status as such, whether or not the Association would have the power to indemnify him or her against such liability.

Article X – Dissolution

The Association may be dissolved by the affirmative vote of no less than a majority of all the Association's members entitled to vote at a meeting held after notice to the members of that purpose; or by the unanimous written consent of the members. In the event of dissolution or winding up of the Association, the Association's assets after all debts and expenses have been paid or provided for shall be paid over to such existing nonprofit organization or organizations as the Board of Directors, in their sole discretion, shall determine to be operated for purposes substantially similar to those of the Association, or, in the absence thereof, to such charitable organization or organizations as the Board of Directors shall designate, it being understood that any surplus funds shall not inure to the benefit of the individual members of the Association.

OPEESA MEMBERSHIP

OPEESA continues to meet the needs of, and advocates for, all of our members. Whether it is in our "News from Washington DC" or "COVID-19" updates, our primary goal continues to be providing our members with current and actionable information. Unfortunately, we will not be able to have our "in-person" Annual Meeting in February 2021 as previously planned. We will be transitioning to a digital Annual Meeting for 2021 and hopefully back to in person gatherings in 2022.

Benchmarking continues to be a strength of OPEESA. Our monthly sales reporting has more than 65% of our distributor members participating. Our annual Benchmarking, done by Industry Insights for our distributors, attracts almost half of our distributor members' participation. The report provides year-round value and data that can help you make YOUR business more profitable.

Our newest partnership for our members is with Savings4Members. (www.opees.com/savings4members) We partnered with this trusted affinity program so that you, our members, could realize actual bottom line savings. Savings can be found through this program with companies like ADP, Staples, UPS, ACE Hardware and several fuel companies.

We also continue to be members of the National Association of Wholesaler Distributors (NAW) and the Small Business Legislative Council (SBLC). Both associations are located in Washington DC and help keep OPEESA aware of happenings in DC for legislation, regulations and more.

NAW is comprised of wholesaler-distributors and a federation of international, national, regional, state and local associations. They provide a vital link in the supply chain between manufacturers, retailers, and commercial, institutional and governmental end users.

SBLC members include associations from throughout the United States representing thousands of family-owned, multi-generational companies. SBLC focuses on issues that will impact these businesses.

Thanks to the generosity of the Material Handling Equipment Distributors Association (MHEDA) we can offer year-round programs to sharpen your business edge. They offer educational opportunities for everyone in your company through leadership training, networking opportunities, webinars and virtual programs